

Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 NEA-10 ADP-00 CAB-09 CIAE-00 COME-00

DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 PM-07 H-03 L-03

NSC-10 PA-03 PRS-01 SS-15 USIA-15 DOTE-00 XMB-07

OMB-01 MC-02 TRSE-00 RSR-01 /135 W
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R 271025Z JUL 73

FM AMEMBASSY BEIRUT

TO SECSTATE WASHDC 3412

INFO USINT BAGHDAD BY POUCH

FAA BRUSSELS

C O N F I D E N T I A L BEIRUT 8829

DEPT PASS COMMERCE AND EXIMBANK

E.O. 11652: GDS

TAGS: ETRN IZ

SUBJ: CIVAIR - REEQUIPMENT OF IRAQI AIRWAYS

REF: BEIRUT 8492

1. PAUL WINEMAN, BEIRUT-BASED REP. UNITED AIRCRAFT, HAS JUST RECEIVED TELEX FROM UNITED AIRCRAFT INTERNATIONAL, HARTFORD, STATING IRAQI AIRWAYS THIS WEEK HAS DEFINITELY SIGNED FOR A PACKAGE OF THREE NEW BOEING 707-320C'S AND TWO NEW BOEING ADVANCED 737-200'S INCLUDING FOUR SPARE PRATT & WHITNEY JT3D-7 ENGINES FOR THE 707-320C'S AND TWO SPARE PRATT & WHITNEY JT8D-15 ENGINES FOR THE 737-200'S. LVALUE OF PACKAGE ESTIMATED HERE AT \$49 MILLION U.S.

2. UNITED AIRCRAFT ALSO REPORTS IRAQI AIRWAYS TEAM RETURNING TO BAGHDAD WITH BOEING PROPOSAL FOR THREE NEW ADVANCED 727-200 TRIJETS VALUED AT \$30 MILLION. IF IRAQI AIRWAYS GOES AHEAD WITH THIS LATTER PACKAGE, WOULD
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ALSO INCLUDE THREE SPARE PRATT & WHITNEY JT8D-17

ENGINES.

3. PREVIOUS REPORTING INDICATES THAT 707-320C'S WOULD BE DELIVERED AS FOLLOWS: ONE, AUGUST 1974; ONE, SEPT 1974; ONE OCT 1974. ADVANCED 737-200'S WOULD BE DELIVERED: ONE AUGUST 1974 AND ONE SEPTEMBER 1974; AND IF ADVANCED 727-200'S ACQUIRED BOTH WOULD BE DELIVERED APRIL 1974.

4. US TRANSPORT AIRCRAFT SALES IN THE AREA TO DATE NOW TOTAL RECORD \$261 MILLION WITH US MARKET SHARE 100 PCT. BUFFUM

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